



Dear Publishing Partner:

We at Baker & Taylor are proud to announce the acquisition of Blackwell Book Services' North America and James Bennett businesses. Baker & Taylor's YBP Library Services will assume responsibility for meeting the collection development and acquisition needs of academic and public libraries formerly served by Blackwell.

Publishers can expect to benefit from this agreement in a variety of ways – a reduction in supply chain costs, integrated accounts payable, enhanced marketing tools and a broader client list, just to name a few. You will also gain deeper insight into market trends and library buying patterns of both physical and digital media products.

In the coming days and weeks, members of the Baker & Taylor and YBP Library Services teams will be reaching out to you personally to answer any questions you might have. They will also explain what Baker & Taylor can do to help drive your sales and get your products onto as many shelves and into as many hands as possible.

We are honored to do business with you. Like you, we are passionate about books and the possibilities of the future. Please do not hesitate to contact me with any questions or concerns.